# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF TEXAS

#### **HOUSTON DIVISION**

UNITED STATES OF AMERICA	§ §	
V.	§	CRIMINAL NO. H-08-76-1
CARLOS PAUL GONZALEZ	<b>§</b>	

#### **PLEA AGREEMENT**

The United States of America, by and through Donald J. DeGabrielle, Jr., United States Attorney for the Southern District of Texas and Melissa Annis, Assistant United States Attorney, and the defendant, Carlos Paul Gonzalez, and the defendant's counsel, pursuant to Rule 11(c)(1)(A) and (B) of the Federal Rules of Criminal Procedure, state that they have entered into an agreement, the terms and conditions of which are as follows:

#### The Defendant's Agreement

1. The defendant agrees to plead guilty to Count One of the Indictment.

Count One charges the defendant with conspiracy to commit mail and wire fraud, in violation of Title 18, United States Code, Section 1349. The defendant, by entering this plea agrees that he is waiving any right to have the facts that the law makes essential to the punishment either charged in the indictment, or proved to a jury or proven beyond a

reasonable doubt.

### **Punishment Range**

2. The **statutory** maximum penalty for each violation of Title 18, United States Code, Section 1349, is imprisonment of not more than twenty years and a fine of not more than \$250,000. Additionally, the defendant may receive a term of supervised release after imprisonment of up to three years. Title 18, U.S.C. §§ 3559(a)(3) and 3583(b)(2). Defendant acknowledges and understands that if he should violate the conditions of any period of supervised release which may be imposed as part of his sentence, then defendant may be imprisoned for the entire term of supervised release up to two years, without credit for time already served on the term of supervised release prior to such violation. Title 18, U.S.C. §§ 3559(a)(3) and 3583(e)(3). Defendant understands that he cannot have the imposition or execution of the sentence suspended, nor is he eligible for parole.

### **Mandatory Special Assessment**

3. Pursuant to Title 18, U.S.C. § 3013(a)(2)(A), immediately after sentencing, Defendant will pay to the Clerk of the United States District Court a special assessment in the amount of one hundred dollars (\$100.00) per count of conviction for a total of one hundred dollars (\$100.00). The payment will be by cashier's check or money order payable to the Clerk of the United States District Court, c/o District Clerk's Office, P.O. Box 61010, Houston, Texas 77208, Attention: Finance.

#### Fine and Reimbursement

- 4. Defendant understands that under the Sentencing Guidelines, the Court is permitted to order the defendant to pay a fine that is sufficient to reimburse the government for the costs of any imprisonment or term of supervised release; if any is ordered.
- 5. Defendant agrees that any fine or restitution imposed by the Court will be due and payable immediately, and defendant will not attempt to avoid or delay payment.
- 6. Defendant agrees to make complete financial disclosure by truthfully executing a sworn financial statement (Form OBD-500) prior to sentencing if he is requested to do so. In the event that the Court imposes a fine or orders the payment of restitution as part of the Defendant's sentence, the Defendant shall make complete financial disclosure by truthfully executing a sworn financial statement immediately following his sentencing. Further, the Defendant agrees to full restitution to the victim(s) regardless of the counts of conviction.

# Cooperation

7. The parties understand this agreement carries the potential for a motion for departure under Section 5K1.1 of the Sentence Guidelines. The Defendant understands and agrees that whether such a motion is filed will be determined solely by the United . States through the United States Attorney for the Southern District of Texas. Should the Defendant's cooperation, in the sole judgment and discretion of the United States, amount

to "substantial assistance", the United States reserves the sole right to file a motion for departure pursuant to Section 5K1.1 of the <u>Sentencing Guidelines and Policy Statement</u>. The Defendant further agrees to persist in his plea of guilty through sentencing, fully cooperate with the United States, not oppose the forfeiture of assets contemplated in paragraphs 19 and 20 of this agreement. The Defendant understands and agrees that the United States will request that sentencing be deferred until that cooperation is complete.

- 8. The Defendant understands and agrees that "fully cooperate" as used herein, includes providing all information relating to any criminal activity known to defendant, including but not limited to wire fraud, mail fraud, bank fraud, and mortgage fraud. The Defendant understands that such information includes both state and federal offenses arising therefrom. In that regard:
  - (a) Defendant agrees that this plea agreement binds only the United States Attorney for the Southern District of Texas and defendant; it does not bind any other United States Attorney or any other unit of the Department of Justice;
  - (b) Defendant agrees to testify truthfully as a witness before a grand jury or in any other judicial or administrative proceeding when called upon to do so by the United States. Defendant further agrees to waive his Fifth Amendment privilege against self-incrimination for the purpose of this agreement;
  - (c) Defendant agrees to voluntarily attend any interviews and conferences as the United States may request;
  - (d) Defendant agrees to provide truthful, complete and accurate information and testimony and understands any false statements made by the defendant to the Grand Jury or at any court proceeding (criminal or civil), or to a government agent or attorney can and will be prosecuted under the

- appropriate perjury, false statement or obstruction statutes;
- (e) Defendant agrees to provide to the United States all documents in his possession or under his control relating to all areas of inquiry and investigation;
- (f) Should the recommended departure, <u>if any</u>, not meet the defendant's expectations, the defendant understands he remains bound by the terms of this agreement and cannot, for that reason alone, withdraw his plea.

# Waiver of Appeal

- 9. Defendant is aware that Title 18, U.S.C. § 3742 affords a defendant the right to appeal the sentence imposed. The Defendant agrees to waive the right to appeal the sentence imposed or the manner in which it was determined. The defendant may appeal only a sentence imposed above the statutory maximum. Additionally, the defendant is aware that Title 28, U.S.C. § 2255, affords the right to contest or "collaterally attack" a conviction or sentence after the conviction or sentence has become final. The Defendant waives the right to contest his conviction or sentence by means of any post-conviction proceeding.
- 10. In agreeing to these waivers, defendant is aware that a sentence has not yet been determined by the Court. The Defendant is also aware that any estimate of the possible sentencing range under the sentencing guidelines that he may have received from his counsel, the United States or the Probation Office, is a prediction, not a promise, <u>did</u>

  not induce his guilty plea, and is not binding on the United States, the Probation Office or the Court. The United States does not make any promise or representation concerning

what sentence the Defendant will receive. Defendant further understands and agrees that the <u>United States Sentencing Guidelines</u> are "effectively advisory" to the Court. *United States v. Booker*, 125 S.Ct. 738 (2005). Accordingly, Defendant understands that, although the Court must consult the Sentencing Guidelines and must take them into account when sentencing Defendant, the Court is not bound to follow the Sentencing Guidelines nor sentence Defendant within the calculated guideline range.

11. The Defendant understands and agrees that each and all waivers contained in the Agreement are made in exchange for the concessions made by the United States in this plea agreement. If the Defendant instructs his attorney to file a notice of appeal at the time sentence is imposed or at any time thereafter, the United States will seek specific performance of these provisions.

# The United States' Agreements

- 12. The United States agrees to each of the following:
- (a) If Defendant pleads guilty to Count One of the indictment and persists in that plea through sentencing, and if the Court accepts this plea agreement, the United States will move to dismiss any remaining counts of the indictment at the time of sentencing;
- (b) At the time of sentencing, the United States agrees not to oppose defendant's anticipated request to the Court and the United States Probation Office that he receive a two (2) level downward adjustment pursuant to U.S.S.G. Section 3E1.1(a) should the Defendant accept responsibility as contemplated by the Sentencing Guidelines;
- (c) If the defendant qualifies for an adjustment under U.S.S.G. Section 3E1.1(a), the offense level determined prior to the operation of 3E1.1(a) is level 16 or greater, and the Defendant has assisted authorities in the

- investigation or prosecution of his own misconduct by timely notifying authorities of his intention to enter a plea of guilty, thereby permitting the government to avoid preparing for trial and permitting the government and the court to allocate resources efficiently, the United States agrees to request an additional one level downward adjustment; and
- (d) Should the defendant provide substantial assistance, the United States agrees to file a 5K1.1 motion at sentencing requesting the court depart below the applicable Sentencing Guideline level.

# United States' Non-Waiver of Appeal

- 13. The United States reserves the right to carry out its responsibilities under guidelines sentencing. Specifically, the United States reserves the right:
  - (a) to bring its version of the facts of this case, including its evidence file and any investigative files, to the attention of the Probation Office in connection with that office's preparation of a presentence report;
  - (b) to set forth or dispute sentencing factors or facts material to sentencing;
  - (c) to seek resolution of such factors or facts in conference with Defendant's counsel and the Probation Office;
  - (d) to file a pleading relating to these issues, in accordance with U.S.S.G. Section 6A1.2 and Title 18, U.S.C.§ 3553(a); and,
  - (e) to appeal the sentence imposed or the manner in which it was determined.

#### **Sentence Determination**

14. Defendant is aware that the sentence will be imposed after consideration of the United States Sentencing Guidelines and Policy Statements, which are only advisory, as well as the provisions of Title 18, U.S.C. § 3553(a). Defendant nonetheless acknowledges and agrees that the Court has authority to impose any sentence up to and

including the statutory maximum set for the offenses to which Defendant pleads guilty, and that the sentence to be imposed is within the sole discretion of the sentencing judge after the Court has consulted the applicable Sentencing Guidelines. Defendant understands and agrees the parties' positions regarding the application of the Sentencing Guidelines do not bind the Court and that the sentence imposed is within the discretion of the sentencing judge. If the Court should impose any sentence up to the maximum established by statute, or should the Court order any or all of the sentences imposed to run consecutively, Defendant cannot, for that reason alone, withdraw a guilty plea, and will remain bound to fulfill all of the obligations under this plea agreement.

## Rights at Trial

- 15. Defendant represents to the Court that he is satisfied that his attorney has rendered effective assistance. Defendant understands that by entering into this agreement, he surrenders certain rights as provided in this plea agreement. Defendant understands that the rights of a defendant include the following:
  - (a) If defendant persisted in a plea of not guilty to the charges, defendant would have the right to a speedy jury trial with the assistance of counsel. The trial may be conducted by a judge sitting without a jury if the defendant, the United States, and the court all agree.
  - (b) At a trial, the United States would be required to present witnesses and other evidence against the defendant. Defendant would have the opportunity to confront those witnesses and his attorney would be allowed to cross-examine them. In turn, the defendant could, but would not be required to, present witnesses and other evidence on his own behalf. If the witnesses for defendant would not appear voluntarily, he could require their attendance through the subpoena power of the court.

(c) At a trial, defendant could rely on a privilege against self-incrimination and decline to testify, and no inference of guilt could be drawn from such refusal to testify. However, if the defendant desired to do so, he could testify on his own behalf.

### **Factual Basis for Guilty Plea**

16. Defendant is pleading guilty because he <u>is</u> guilty of the charges contained in Count One of the indictment. If this case were to proceed to trial, the United States could prove each element of the offenses beyond a reasonable doubt. The following facts, among others would be offered to establish the Defendant's guilt:

Defendant, Ken Russell Browder and Defendant, Carlos Paul Gonzalez operated a mortgage fraud scheme in the Houston, Texas area under several business names including Advantage C.R. Funding Group, LLC and CG Funding Group. The scheme involved the recruitment of individuals with high credit scores to act as borrowers to obtain mortgage loans to purchase residential property. These borrowers were told by Gonzalez, Browder and other co-conspirators that the borrower need not invest any money but only their good credit to purchase the house. The defendants and their co-conspirators promised the borrowers a monetary payment upon the closing of the property. These payments were made with proceeds obtained from the closing. The borrowers were further induced to participate by assurances the mortgage notes would be paid by the defendants, preferably with rental income, until the house could be resold for a profit in the near future.

The loans obtained to purchase the residences during the scheme were

fraudulently-induced through various material false statements and pretenses to the mortgage lenders. The misrepresentations made to lenders in the loan applications included representations the house was to be the borrower's primary residence, the borrower's income was inflated and their true indebtedness was disguised or otherwise hidden from the lender, all of which were material to the lenders' decisions to fund the mortgage loans. During the scheme, Defendant Gonzalez managed the Houston office of Home Consultants Inc. also known as HCI Mortgage. The defendants and their coconspirators would prepare and cause to be prepared the loan applications and forwarded to the lender the application and various documents in support of the loan application including fabricated documents. The loan applications and supporting documents were sent to the lenders through the mails, including utilizing commercial interstate carriers and were on occasion sent by facsimile.

The properties which were purchased with the fraudulently-induced loan proceeds were located and negotiated by Defendant Gonzalez. In certain instances, either Defendant Gonzalez or Defendant Browder would sign a contract with the seller/builder to purchase the property on behalf of Advantage Funding Group, Advantage CR Funding or CG Funding Group for a specific price. The loan application and contract provided to the lender by or on behalf of the defendants indicated the seller/builder was selling the property to the borrower for a significantly higher price. The contract provided to the lender in each instance indicated that Defendant Browder was signing on behalf of the

seller/builder. With the assistance of Defendant Jannice Bonner or Defendant Machell Halstead, both Escrow Officers at local title companies, two HUD-1 Settlement Statements were created. One statement was provided to the Seller/Builder and indicated the property was being sold to the defendants at the lower price. The second HUD-1 was provided to the lender and indicated the seller/builder was selling the property to the borrower at the higher price. Two warranty deeds were created as well. A cash warranty deed was provided to the seller/builder transferring title to Advantage CR Funding or CG Funding Group. The lender was provided a copy of a warranty deed with vendor's lien indicating the seller/builder transferred title to the borrower. The seller's signature was either forged or fraudulently cut and pasted on the warranty deed with vendor's lien and a copy was provided to the lender.

In each real estate transaction, the lender would wire transfer the fraudulently-induced loan proceeds from their bank account through Fed Wire in New York to the title company's escrow account in Houston, Texas. After the funding of the loans, the defendants received disbursements from the loan proceeds. In the transactions involving properties in which there were two HUD-1 Settlement Statements, the defendant's would receive the difference between the two selling prices. These proceeds were wired from the title company's escrow account to a bank account held in the name of CG Funding Group and controlled by the defendants. Defendants Bonner and Halstead were paid by Defendants Gonzalez and Browder for their assistance in the scheme.

The fraudulently-induced loans were not usually not repaid. Most fell into default and ultimately the properties were foreclosed.

#### **Breach of Plea Agreement**

- 17. If defendant should fail in any way to fulfill completely all of the obligations under this plea agreement, the United States will be released from its obligations under the plea agreement, and the defendant's plea and sentence will stand. If at any time defendant retains, conceals or disposes of assets in violation of this plea agreement, or if defendant knowingly withholds evidence or is otherwise not completely truthful with the United States, then the United States may move the Court to set aside the guilty plea and reinstate prosecution. Any information and documents that have been disclosed by defendant, whether prior to or subsequent to this plea agreement, and all leads derived therefrom, will be used against defendant in any prosecution.
- 18. Whether the defendant has breached any provision of this plea agreement shall be determined solely by the United States through the United States Attorney's Office, whose judgment in that regard is final.

#### Forfeiture

19. This plea agreement is being entered into by the United States on the basis of defendant's express representation that he will make a full and complete disclosure of all assets over which he exercises direct or indirect control, or in which he has any financial interest. Defendant agrees to forfeit whatever interest he may have in assets

related to the offenses alleged in the indictment.

20. Defendant consents to any agreed order of forfeiture or judgment, and further agrees to take all steps necessary to pass clear title to forfeitable assets to the United States, including, but not limited to, surrendering of title, signing a consent decree, stipulating facts regarding the transfer of title and basis for the forfeiture, and signing any other documents necessary to effectuate such transfer. Defendant also agrees to direct any banks which have custody of defendant's assets to deliver all funds and records of such assets to the United States.

## **Complete Agreement**

- 21. This written plea agreement, consisting of 15 pages, including the attached addendum of defendant and his attorney, constitutes the complete plea agreement between the United States, defendant and his counsel. No promises or representations have been made by the United States except as set forth in writing in this plea agreement.
- Defendant acknowledges that no threats have been made against him and that he is pleading guilty freely and voluntarily because he is guilty.
- 22. Any modification of this plea agreement must be in writing and signed by all parties.

Filed at Ouston, Texas, on

124 at 18 2008

Defendant

Subscribed and sworn to before me on

MICHAEL N. MILBY, Clerk UNITED STATES DISTRICT CLERK

Juanet 18, 2008.

By:

Deputy United States District Clerk

APPROVED:

DONALD J. DeGABRIELLE, Jr. United States Attorney

By:

Melissa Annis

Assistant United States Attorney

Southern District of Texas

Mark Bennett

Attorney for Defendant

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

UNITED STATES OF AMERICA

\$ \$ \$ \$ \$ **CRIMINAL NO. H-08-76-1** V.

CARLOS PAUL GONZALEZ

#### PLEA AGREEMENT - ADDENDUM

I have fully explained to defendant his rights with respect to the pending indictment. I have reviewed the provisions of the United States Sentencing Commission's Guidelines Manual and Policy Statements and I have fully and carefully explained to Defendant the provisions of those Guidelines which may apply in this case. I have also explained to Defendant that the Sentencing Guidelines are only advisory and the court

may sentence Defendant up to the maximum allowed by statute per count of conviction. Further, I have carefully reviewed every part of this plea agreement with Defendant. To my knowledge, Defendant's decision to enter into this agreement is an informed and voluntary one.

Mark Bennett

Attorney for Defendant

1866

Date

I have consulted with my attorney and fully understand all my rights with respect to the indictment pending against me. My attorney has fully explained and I understand all my rights with respect to the provisions of the United States Sentencing Commission's <u>Guidelines Manual</u> which may apply in my case. I have read and carefully reviewed every part of this plea agreement with my attorney. I understand this agreement and I voluntarity agree to its terms.

CARLOS PAUL GONZALEZ

Defendant

18 AGUIT 2008

15